



Corporate Partnership

Department: Resource Mobilization
Location: Delhi
Work Type: Full-time Employee

APPLY HERE

Information Links www.educategirls.ngo
[Founder Safeena's TED Talk , April 2019](#)
[2023 WISE Prize in Education](#)
[Worlds First Development Impact Bond in Education](#)
[First TED Audacious Project to be chosen from Asia](#)



About Educate Girls:

- Established in 2007, Educate Girls' is a non-profit that focusses on mobilizing communities for girls' education in India's rural and educationally backward areas. Educate Girls' scalable, replicable and sustainable program model resides on top of India's 'Right to Education Act'.
- From a 500-schools pilot in 2007, Educate Girls has metamorphosed into a 24,000+ schools, over 18,000 villages across more than 33 districts in the states Rajasthan, Madhya Pradesh, Uttar Pradesh & Maharashtra.
- Since inception, Educate Girls has enrolled 1.4+ million Out-of-school girls (OOSG); 1.9+ million children have benefitted from the remedial learning curriculum. Over 18.6 million total beneficiaries have been impacted from Educate Girls' program model. For more information log on to www.educategirls.ngo
- **In the next 10 years, Educate Girls aims to build one of the largest second-chance program - Project Pragati** - for adolescent girls and young women. The objective of Pragati is to create an ecosystem to enable 10th grade credentialing and access to better life chances for adolescent girls and women who have dropped out of the formal school-system. The goal is to transform 10 million lives in the next 10 years. For more information about the project, visit <https://www.educategirls.ngo/project-pragati/>

Associate/Assistant Partnerships Manager

Department: Resource Mobilization

Location: Delhi/NCR

Work Type: Full-time Employee

Job Description

- Initiate and establish relationships with CSR decision makers through multiple channels (email, phone, WhatsApp, LinkedIn)
- Conduct secondary research to identify potential funders and build intelligence on their priorities, needs, and budgets
- Create and maintain database of qualified leads and key decision-makers using various research tools and industry publications
- Coordinate donor meetings and program demonstrations, ensuring clear communication of objectives and participant profiles
- Support in developing high-quality funding proposals, pitch decks, and fundraising collateral (concept notes, solution outlines)
- Manage day-to-day fundraising operations including deal pipeline and collateral repository

Apply if you have:

- 5+ years of overall experience with minimum 3 years in fundraising, growth, sales, or B2B partnerships roles
- Strong academic credentials (Masters in relevant fields preferred but not mandatory)
- Excellent communication skills with proven ability to create and deliver high-quality pitches
- Proficiency in computer applications (Windows, Microsoft Office)

Attributes to be successful in this role at Educate Girls:

- A self-motivated professional with a growth mindset, high confidence, and willingness to take calculated risks in pursuit of partnerships
- Strategic thinker with strong listening skills and ability to build relationships; prior consulting or CSR/social impact sector experience is valuable but not necessary
- Passionate about social impact with demonstrated alignment to our core values of Integrity, Collaboration, Gender Equality, Empathy, and Excellence

APPLY HERE

<https://forms.gle/jW8LT5rugK9gJdEx8>